

ISTAT EUROPE

4-6 October 2015

Hilton Prague
Prague, Czech Republic



#ISTATEurope

ADVANCE PROGRAMME

ISTAT Leadership
Registration & Housing
Schedule
Optional Activities

Networking
Sponsors
Exhibitors

ISTAT LEADERSHIP

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REGISTRATION & HOUSING

Online Registration

Visit www.istat.org/Europe to register.

Membership questions? Call ISTAT headquarters at +1.312.321.5169 or email istat@istat.org.

Registration Fees

All prices include 21% VAT and are listed in \$USD.

	By 27 September	By 3 October	After 3 October
Member Full Conference	\$1925	\$2225	\$2400
Airline Personnel Full Conference*	\$550	\$550	\$550
Non-member Full Conference	\$2670	\$2970	\$3150
Spouse/Guest Registration**	\$400	\$400	\$400

*The Airline Focus Initiative grants a free corporate membership to airlines and complimentary registration for ISTAT Americas, Europe, Asia and the Latin America Forum. **Review the criteria** to see if you qualify for the Airline Focus Initiative.

**Includes access to evening events only.

View the registration cancellation policy [here](#).

Housing

The Hilton Prague is sold out. However, we do anticipate rooms becoming available after 1 September. If you are interested in being added to the waitlist, please contact Guillaume.Loy@Hilton.com.

The following hotels are within walking distance of the Hilton Prague and currently have rooms available:

Jurys Inn 5 Minute Walk/Short Taxi Ride	Marriott Prague Old Town 10 Minute Walk/5 Minute Taxi Ride
Hilton Prague Old Town 10 Minute Walk/5 Minute Taxi Ride	InterContinental 20 Minute Walk/10 Minute Taxi Ride

View the Hilton Prague cancellation policy [here](#).

SUNDAY, 4 OCTOBER	
09:30 – 14:00	Walking Tour of Prague – includes lunch <i>Buses depart Hilton Prague at 09:30.</i>
14:00 – 20:00	Registration Open <i>Sponsored by Embraer</i>
14:30 – 16:30	ISTAT NewGen Event <i>Invite Only</i>
18:30 – 21:00	Welcome Reception <i>Sponsored by Vedder Price</i>
MONDAY, 5 OCTOBER	
08:00 – 17:30	Registration Open <i>Sponsored by Embraer</i>
08:30 – 09:00	Welcome Morning Coffee <i>Sponsored by Aergo Capital, Aircraft End-of-Life Solutions (AELS), Aircraft Part-Out Company Europe (APOC Aviation), ATR, DVB Bank SE, EFW, Flightglobal, L2B Aviation, LeaseWorks, Inc., Magellan Aviation Group, Mitsubishi Aircraft and Morten Beyer & Agnew</i>
09:00 – 09:15	Opening Remarks Speakers: <ul style="list-style-type: none">Marc S. Allinson, <i>President of ISTAT and Executive Director</i>, Charlotte ParkerDick Forsberg, <i>Head of Strategy</i>, Avolon
09:15 – 10:30	The Economists Moderator: <ul style="list-style-type: none">Mary Ellen S. Jones, <i>Vice President, Commercial Engine Sales, Asia/Pacific & China</i>, Pratt & Whitney Speakers: <ul style="list-style-type: none">David Goodger, <i>Director of Tourism Economics, Europe</i>, Oxford EconomicAndrew Matters, <i>Senior Economist</i>, IATAPeter Morris, <i>Chief Economist</i>, Ascend
10:30 – 11:00	Morning Break & Exhibits <i>Sponsored by CFM International</i>

11:00 – 12:00	Airline Fleet Planning Workshop Moderator: <ul style="list-style-type: none">Damon D’ Agostino, <i>Chief Commercial Officer</i>, CIT Aerospace Speakers: <ul style="list-style-type: none">Tom Chandler, <i>Director of Fleet Management and Fleet Finance</i>, TUI GroupDouglas Finn, <i>Senior Director Aircraft Programs</i>, Air Canada
12:00 – 13:00	Appraisers Panel Moderator: <ul style="list-style-type: none">Abdol Moabery, <i>Chief Executive Officer</i>, GA Telesis, LLC Speakers: <ul style="list-style-type: none">Anthony Brooks, <i>Senior Aviation Analyst</i>, AscendStuart Hatcher, <i>Head of Valuations & Risk</i>, IBA Group LimitedDoug Kelly, <i>Senior Vice President-Asset Valuation</i>, AVITAS, Inc.Stuart Rubin, <i>Principal</i>, ICF InternationalDavid Tokoph, <i>Chief Operating Officer</i>, Morten Beyer & Agnew
13:00 – 14:30	Lunch & Exhibits
14:30 – 15:30	Industry Analyst Insights Moderator: <ul style="list-style-type: none">Robert Agnew, <i>President and Chief Executive Officer</i>, Morten Beyer & Agnew Speakers: <ul style="list-style-type: none">Helane Becker, <i>Managing Director</i>, Cowen and CompanyStephen Furlong, <i>Senior Equity Analyst</i>, Davy ResearchAndrew Light, <i>Managing Director</i>, CITIDouglas Runte, <i>Managing Director and Head of Aviation Research</i>, Deutsche Bank
15:30 – 16:00	Afternoon Break & Exhibits <i>Sponsored by SuperJet International</i>
16:00 – 16:10	ISTAT Appraisers Programme Update Speaker: <ul style="list-style-type: none">Phil Seymour, <i>Chief Executive Officer</i>, IBA Group, Ltd.

MONDAY, 5 OCTOBER (CONTINUED)

16:10 – 17:25	Aircraft Finance Panel Moderator: <ul style="list-style-type: none">Bertrand Grabowski, <i>Member of Board of Managing Directors – Aviation</i>, DVB Bank SE Speakers: <ul style="list-style-type: none">Bertrand Dehouck, <i>Managing Director – Head of Aviation EMEA</i>, BNP ParibasEd Hansom, <i>Chief Investment Officer</i>, Aviation Finance CompanyRichard Moody, <i>Managing Director – Structured Credit Transportation</i>, Deutsche BankGordon Welsh, <i>Director of Aerospace</i>, UK Export FinanceKostya Zolotusky, <i>Managing Director, Capital Markets, Leasing</i>, Boeing Capital Corporation
17:25 – 17:30	Concluding Remarks Speaker: <ul style="list-style-type: none">Robert Agnew, <i>President and Chief Executive Officer</i>, Morten Beyer & Agnew
17:30 – 18:15	ISTAT Women’s Networking Reception in conjunction with IAWA <i>All women in aviation are invited to attend.</i>
17:30 – 20:00	Networking Reception <i>Sponsored by Boeing</i>

TUESDAY, 6 OCTOBER

08:30 – 17:00	Registration Open <i>Sponsored by Embraer</i>
09:00 – 09:30	Welcome Morning Coffee <i>Sponsored by Aergo Capital, Aircraft End-of-Life Solutions (AELS), Aircraft Part-Out Company Europe (APOC Aviation), ATR, DVB Bank SE, EFW, Flightglobal, L2B Aviation, LeaseWorks, Inc., Magellan Aviation Group, Mitsubishi Aircraft and Morten Beyer & Agnew</i>
09:30 – 09:35	Opening Remarks Speaker: <ul style="list-style-type: none">Phil Seymour, <i>Chief Executive Officer</i>, IBA Group, Ltd.
09:35 – 10:35	Large Aircraft Segment Moderator: <ul style="list-style-type: none">Gerry Butler, <i>Managing Director</i>, Aerospace Lease Consulting Speakers: <ul style="list-style-type: none">Mark Pearman-Wright, <i>Head of Corporate & Investor Marketing</i>, AirbusRandy Tinseth, <i>Vice President of Marketing</i>, Boeing Commercial Airplanes
10:35 – 11:00	Morning Break & Exhibits <i>Sponsored by GOAL German Operating Aircraft Leasing GmbH & Co. KG</i>
11:00 – 12:00	Small Aircraft Segment Moderator: <ul style="list-style-type: none">Angus Mackay, <i>Principal</i>, ICF International Speakers: <ul style="list-style-type: none">Gregory Alberts, <i>Senior Vice President Global Leasing & Asset Management</i>, Mitsubishi Aircraft CorporationRoss Mitchell, <i>Vice President, Business Acquisition</i>, Bombardier AerospaceMartin Moller, <i>Chairman</i>, Nordic Aviation CapitalJohn Moore, <i>Head of Global Sales</i>, ATREduardo Munhos de Campos, <i>Senior Vice President Commercial</i>, SuperJet InternationalRodrigo Silva e Souza, <i>Director of Market Intelligence</i>, Embraer

TUESDAY, 6 OCTOBER	
12:00 – 12:45	Outlook for Current Technology Moderator: <ul style="list-style-type: none">– Daniel J. Pietrzak, <i>Managing Director Aircraft Transactions</i>, Delta Air Lines, Inc. Speakers: <ul style="list-style-type: none">– Robert Agnew, <i>President and Chief Executive Officer</i>, Morten Beyer & Agnew– Marlin Dailey, <i>Chief Commercial Officer</i>, AWAS– Jens Dunker, <i>Senior Vice President - Aircraft Trading and Global Marketing</i>, China Aircraft Leasing Company Limited– Sigthor Einarsson, <i>Partner</i>, ICELEASE– Alan Leeks, <i>Head of Strategic Fleet Planning</i>, Virgin Atlantic Airways
12:45 – 12:55	ISTAT Foundation Update Speaker: <ul style="list-style-type: none">– Damon D’Agostino, <i>ISTAT Foundation Chairman and Chief Commercial Officer</i>, CIT Aerospace
12:55 – 14:10	Lunch & Exhibits <i>Sponsored by Rolls-Royce</i>
13:30 – 15:30	Appraiser Continuing Education Programme
14:10 – 15:40	The Engine After Market Moderator: <ul style="list-style-type: none">– Bert van Leeuwen, <i>Managing Director</i>, DVB Bank SE Speakers: <ul style="list-style-type: none">– Bill Dwyer, <i>General Manager, Services Marketing</i>, GE Aviation– Jean-Paul Ebanga, <i>Partner, President & Chief Executive Officer</i>, CFM International– Paul Finklestein, <i>Director, Marketing</i>, Pratt & Whitney– Dominic Horwood, <i>Chief Customer Officer - Civil Large Engines</i>, Rolls-Royce– Olga Razzhivina, <i>Senior ISTAT Appraiser</i>, Oriel
15:40 – 16:10	Afternoon Break & Exhibits

16:10 – 17:25	Lessor CEO Panel Moderator: <ul style="list-style-type: none">– Domhnal Slattery, <i>Chief Executive Officer</i>, Avolon Speaker: <ul style="list-style-type: none">– Peter Barrett, <i>Chief Executive Officer</i>, SMBC Aviation Capital– Denis Kalscheur, <i>Chief Executive Officer</i>, Aviation Capital Group– Jeff Knittel, <i>President</i>, CIT Transportation and International Finance– Steven Udvar-Hazy, <i>Chairman and Chief Executive Officer and past ISTAT Award winner</i>, Air Lease Corporation– Ron Wainshal, <i>Chief Executive Officer</i>, Aircastle
17:25 – 17:30	Concluding Remarks Speaker: <ul style="list-style-type: none">– Gerry Butler, <i>Managing Director</i>, Aerospace Lease Consulting
17:30 – 18:30	Foundation Round Table Recognition Reception <i>Invite Only</i>
18:30 – 22:00	Gala Dinner Zofin Palace <i>Buses depart Hilton Prague at 18:15.</i> <i>Sponsored by Eirtech Aviation Limited and GA Telesis</i>
22:00	After Party Cloud 9 <i>Sponsored by GE Capital Aviation Services</i>

FOR THE MOST UP-TO-DATE INFORMATION DOWNLOAD THE ISTAT EUROPE MOBILE APP!

Search “ISTAT Conferences” in the App Store or Google Play. Windows and BlackBerry users, visit www.istat.org/mobileapp for the mobile website version.

Once you have downloaded the app, log in using the credentials below.

Username: Email address
Password: europe15

*Schedule subject to change.

OPTIONAL ACTIVITIES

Walking Tour of Prague (Includes lunch)



Sunday, 4 October

- 09:30 Depart from Hilton Prague
- 09:45 – 11:45 Old Town Walking Tour
- 11:45 – 12:30 Sightseeing by “Vodouch” Boat
- 12:30 – 14:00 Lunch at Mlynec Restaurant
- 14:00 Depart Mlynec Restaurant to Hilton Prague

\$95 USD/person; 21% VAT is included.

The walking tour covers interesting sights in Old Town Prague and is coupled with marvelous views while sightseeing by “Vodouch” boat. This activity concludes with an astronomic spectacle of Czech cuisine at Mlynec Restaurant. This is the perfect tour for Prague visitors, both new and old! Reserve your spot [here](#).

The Deal Zone



Monday, 5 October & Tuesday, 6 October

09:00 – 17:00
\$400 USD; VAT is included.

If you intend to arrange meetings with clients and contacts while in Prague, let ISTAT help. The Deal Zone is an exclusive meeting space furnished with a table and chairs. Space is offered on a first-come, first-served basis and will be marked as “Reserved” specifically for you. Reserve your table [here](#).

NETWORKING EVENTS

After a full day of informative education sessions, join your colleagues for engaging and exciting networking opportunities. Be sure to visit exhibitors during breaks.

Sunday, 4 October

ISTAT NewGen Event - Invite Only

14:30 – 16:30
Join ISTAT for a special networking event exclusively for emerging industry leaders. This invite-only event offers you the opportunity to mingle with peers and ISTAT leaders at U Fleku brewery and restaurant.

Welcome Reception

18:30 – 21:00
Kick off the event with cocktails and friends.
Sponsored by Vedder Price

Monday, 5 October

Welcome Coffee

08:30 – 09:00
Sponsored by Aergo Capital, Aircraft End-of-Life Solutions (AELS), Aircraft Part-Out Company Europe (APOC Aviation), ATR, DVB Bank SE, EFW, Flightglobal, L2B Aviation, LeaseWorks, Inc., Magellan Aviation Group, Mitsubishi Aircraft and Morten Beyer & Agnew

Morning Break & Exhibits

10:30 – 11:00
Sponsored by CFM International

Lunch & Exhibits

13:00 – 14:30

Afternoon Break & Exhibits

15:30 – 16:00
Sponsored by SuperJet International

ISTAT Women's Networking Reception in conjunction with IAWA

All women in aviation are invited to attend.
17:30 – 18:15
Enjoy light hors d'oeuvres and cocktails with fellow female attendees before heading to the evening Networking Reception.

Networking Reception

17:30 – 20:00
Pilsner was born in the Czech Republic and for decades the country has been known for their beer. Join fellow attendees in the sampling of beers from local breweries while savoring traditional Czech cuisine.
Sponsored by Boeing

Tuesday, 6 October

Welcome Coffee

09:00 – 09:30
Sponsored by Aergo Capital, Aircraft End-of-Life Solutions (AELS), Aircraft Part-Out Company Europe (APOC Aviation), ATR, DVB Bank SE, EFW, Flightglobal, L2B Aviation, LeaseWorks, Inc., Magellan Aviation Group, Mitsubishi Aircraft and Morten Beyer & Agnew

Morning Break & Exhibits

10:35 – 11:00
Sponsored by GOAL German Operating Aircraft Leasing GmbH & Co. KG

Lunch & Exhibits

12:55 – 14:10
Sponsored by Rolls-Royce

Afternoon Break & Exhibits

15:40 – 16:10

Foundation Round Table Recognition Reception - Invite Only

17:30 – 18:30

Gala Dinner

18:30 – 22:00 | **Zofin Palace**
Located on a private island, the Zofin Palace is a notable architectural treasure that offers attendees a beautiful, unique setting for this closing dinner.
Sponsored by GA Telesis

After Party

22:00 | **Cloud 9**
Continue networking and take in an amazing view of Prague at Cloud 9 Sky Bar & Lounge.
Sponsored by GE Capital Aviation Services

SPONSORS

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EXHIBITORS

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- Derichebourg Atis Aeronatuique
- EFW
- Eirtech Aviation Limited
- Flightglobal
- International Bureau of Aviation
- L2b Aviation
- SAMCO Aircraft Maintenance
- Spire Flight Solutions
- SuperJet International
- TES Aviation

View the most up-to-date list of sponsors and exhibitors.
*As of 25 August 2015