

Secondo sorpasso

According to ISTAT, The steady rise in Italy's inflation rate is the proof that the country is finally out of recession. For the third consecutive month consumer prices have soared. Output has increased in the manufacturing sector for the first time since March 2008 and business confidence rose to the highest level in more than a year. Many governments and institutions across the globe have praised Italy in their recovery and in a testament to the resilience of the nation's economy. ACQ talks to the experts about Italy's "secondo sorpasso", a significant achievement when so many predicted disaster.

Laura Pierallini is founder and name partner at Studio Legale Pierallini & Associati, multidisciplinary law firm established in 1986 and based in Rome and Milan, former associated with Coudert Brothers.

"Laura Pierallini has an over 20 years international aviation experience, which, inter alia, includes the representation of domestic and foreign companies engaged in air transport. The industry clients represented by the Firm include major European airlines for which the Firm provides aircraft insurance work, Italian labour and regulatory advice, financial and corporate assistance, as well as the international work for the airlines' handling companies.

"The aviation practice also includes representation of manufacturers and Italian and foreign lenders in connection with the acquisition, disposition and operation of commercial aircraft, including purchase, lease, charters and financings for such transactions.

"The regulatory work includes advisory services and assistance, planning and compliance in connection with representation before governmental agencies, having continuous contacts with the Civil Aviation Authorities, mainly in Italy and EU, but also abroad.

"Laura Pierallini also advises international leasing companies and financiers in their aircraft business in Italy. The aviation team has experience with registration and de-registration of aircraft in Italy. The team, also, represents Italian carriers in their contacts with the Italian Government and Ministry of Transportation to simplify registration and de-registration procedure.

"The Firm has an extensive experience in the full range of corporate and commercial advice, offering integrated practice area teams providing expert legal advice focusing on various areas of law, including among others, banking, insolvency and corporate restructuring, competition, M&A, labour and employment, trademark and IP, real estate, litigation and arbitration, tax and white collar crimes."

Starting from 2006, the Firm is member of L2B Aviation Group, a worldwide network of corresponding law firms, particularly experienced in aviation.

Alberto Batini is the leading partners at Batini Traverso & Associati, shipping and commercial law firm established in 1960 and based in

Genoa, Milan, Livorno, Venice and Ravenna.

Batini Traverso & Associati (trading under the brand BB & Partners) are widely regarded as among the leaders in Italy in the fields of transport law and international trade, and offer a comprehensive range of legal services in shipping and transport law, insurance and reinsurance, corporate law, shipbuilding, sale & purchase of ships and pleasure yachts, international trade (covering the full range of commercial contracts and trading arrangements) and commodities, corporate law, shipping finance, real estates and commodities, insurance, taxation, property, general liability, product liability, professional liability and D&O.

Areas of expertise include: Dispute resolution (litigation, GAFTA and FOSFA arbitration and ADR); Hague Rules/Hague-Visby Rules, Hamburg Rules, Rotterdam Rules, Montreal Convention, Warsaw Convention, CMR Convention; Cargo insurance; Cargo recoveries; Freight forwarders, carriers, warehouse keepers liability (including air carriage); Policy issues for liability insurers and for operators; Contractual disputes, ADR on conditions of trading and general business advice to the freight industry; Commodities disputes; Charter party and bills of lading disputes; Salvage and general average.

The firm has a highly reputable commercial litigation practice, have been involved in a number of leading cases and acts for some among the major Italian and international operators, insurers, retailers, traders. Their distinctive feature is a highly personalized service, with a tailor-made approach which provides sensitive and cost effective legal service, and a flexible and pragmatic spirit ensuring that matters are resolved quickly and efficiently.

BB & Partners have entered into strategic alliances in Russia and China with local leading law firms pooling their resources, taking advantage of the strength and depth of their combined expertise and experience, in order to provide value added service for their current and prospective clients.

Our team of 20 qualified and multi-lingual lawyers displaced in our offices in Genoa, Milan, Livorno, Bologna, Venice and Ravenna, along with our networks of correspondents spread in other main Italian ports and commercial centers, created over several years of painstaking selection, allow us to provide assistance whenever and wherever required, offering a full legal service to clients in all our core areas. **ACQ**



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