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GUIDE TO THE WORLD'S LEADING

Women in Business Law



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**Laura Pierallini**

Studio Legale Pierallini & Associati
28, Viale Liegi
00198 Rome
Italy

Tel: (39) 06 88 41 713

Fax: (39) 06 88 40 249

Email: l.pierallini@pierallini.it

Laura Pierallini is founder and name partner of Studio Legale Pierallini & Associati, a multidisciplinary law firm based in Rome and Milan.

Laura Pierallini has for years teamed with the legal and tax department of Arthur Andersen Worldwide Organisation, before spinning-off in 1992 and founding with Professor Mario Cannata the Cannata Pierallini Law Firm. From March 2001 to December 2005, Cannata Pierallini Law Firm has been affiliated to the international law firm Coudert Brothers.

Laura Pierallini is an Italian national born on June 17 1960. She holds a BA from the Classical High School (1978) and a JD, *summa cum laude*, from Università degli Studi La Sapienza of Rome (1982).

She was admitted to the Bar in the District of Rome in 1986 and to practise before the Supreme Court in 1998. She is professor of commercial law and professor of law at the Master in aviation and tourism at the LUISS University of Rome as well as the author of many publications.

She has been practising aviation law since 1988, offering a complete range of assistance to airlines, banks, leasing companies and manufacturers. Among other things, her experience at the firm includes (i) representation of domestic and foreign companies engaged in air transport, (ii) aircraft insurance work, (iii) Italian labour and regulatory advice, (iv) financial and corporate assistance, (v) international work for the airlines' handling companies, (vi) representation of manufacturers and Italian and foreign lenders in connection with the acquisition, disposition and operation of commercial aircraft, including purchase, lease, charters and financings for such transactions, (vii) regulatory work, including advisory services and assistance, planning and compliance in connection with representation before governmental agencies, having continuous contacts with the Civil Aviation Authorities, mainly in Italy and EU, but also abroad, (viii) advising international leasing companies and financiers in their aircraft business in Italy, (iv) registration and de-registration of aircraft in Italy. Laura Pierallini represents Italian carriers in their contacts with the Italian Government and Ministry of Transportation and has assisted the two most recent IPO of airlines in the Italian market as well as M&A of domestic airlines by foreign airlines.

Laura Pierallini has acted as counsel to administrators and major Italian airlines in extraordinary administration and has advised an Italian airline, as first European carrier, in the agreements with Boeing in respect of four Boeing B787 aircraft equipped with Rolls-Royce engines. She is the adviser to the Italian Association of Air Transport Carriers (Assaereo).

She has attended a number of conferences on aviation, presenting speeches at various Italian and international symposium. She contributed books and articles in various publications, such as *Getting the Deal Through - Air Transport - Italian Jurisdiction* (Global Competition Review 2006, 2007, 2008 and 2009); *Aircraft Finance and Aircraft Liens*; *A New Prescriptive Intervention Towards the Homogenization of the Air Carrier Liability*; *The Role of the Airport Manager Package tours*; *The Legislative Decree No 111/1995: Effects on Relations Between Tour Operators and Travel Agents*; *Travels, Holidays, Package tours, Denied Boarding and Cancellation: New Fines for Airlines*.

She is recommended as leading lawyer in various magazines and guides, such as Top Legal, Aircraft Financing, Getting the Deal Through - Air Transport, International Law Office - Aviation, The International Who's Who of Aviation Lawyers, Corporate UK and World's Leading Aviation Lawyers - Expert Guides. The firm has been awarded as "aviation law firm of the year" and "corporate law firm of the year" by ACQ Finance Magazine.

Laura Pierallini is a member of L2B Aviation Group, IAWA and EALA.